



Branch Head

Role-

- The Branch Head is responsible for the successful managing the Branch allotted by ensuring high quality service , operational excellence , relationship management and high profitability.

Job Description

- Ensure achievement of overall Branch Targets by generating business and cross sales
- Lead a result oriented team and is responsible for managing the Branch Profitability, ensuring high quality service and Customer Relationship Management
- Own all branch-banking objectives and overall branch supervision
- Key Customer Relationship Management & supervision of all High Net Worth customer programs
- Ensure all components of the branch sales model function as per design
- Complaints Handling
- Review Branch Operations reports
- Branch Merchandising & co-ordination with Marketing at product level.
- Ensure compliance with Banking rules, Regulations & Procedures.
- Periodic review of progress vs. objectives.
- Ensure clarity of Business objectives among staff.

Desired Candidate Profile

- Graduate with 10 to 15 years of Banking experience
- Must have worked as a Branch head for a minimum of 2 years
- Must have handled a team
- Should have knowledge of Banking operations & procedures

Education

- Graduate with any one or more of the following qualifications:-
 - o CAIIB, JAIIB
- Minimum 7 years of service in Officer Cadre out of which not less than 2 years as a Branch Manager

Age – Up to 50 years (Age limit may be relaxed at the discretion of the Management in deserving cases)

Salary will be commensurate to the skills and experience